

**WESTERN CASPIAN UNIVERSITY**

**SCHOOL OF BUSINESS**  
**050408 In the field of management**  
**EMPLOYEE TRAINING PLAN**

**Education Level –Bachelors**

**Period- 4 Years**

**Instruction Language – Azerbaijani, Russian and English**

Code	Compulsory Subjects	ECTS
ÜF-B02.01	<a href="#">Business and academic communication in a foreign language -1</a>	6
ÜF – B03	Business and academic communication in the Azerbaijani language	4
İF-BO1	Introduction to the economy	6
İF-BO4	<a href="#">Linear algebra and mathematical analysis</a>	8
	Total	24
<b>Subjects determined by the higher education institution</b>		
ATMF -BO1	1. Azerbaijan's economy 2. Economics of the enterprise (firm) 3. Price and evaluation	6
	Total	6
	<b>Per Semester:</b>	<b>30</b>
<b>II semester</b>		
Code	Compulsory Subjects	ECTS
ÜF-B01	Azerbaijan History	5
ÜF-B02.02	Business and academic communication in a foreign language -2	6
İF-BO5	Probability theory and mathematical statistics	8
İF-BO6	ICT-based computer knowledge	8
	Total	27
<b>Subjects determined by the higher education institution</b>		
ATMF -BO2	1. Prospects for economic development of Azerbaijan 2. Scientific organization of labor 3. Creation and use of the salary fund	3
	Total	3
	<b>Per Semester:</b>	<b>30</b>
<b>III semester</b>		
Code	Compulsory Subjects	ECTS
ÜF-B02.03	Business and academic communication in a foreign language -3	3
İF-BO2	Micro Economy	10
İF-BO8	Econometrics	10
İF-BO9	Management	7
	Total	30
	<b>Per Semester:</b>	<b>30</b>
<b>IV semester</b>		

Code	Compulsory Subjects	ECTS
İF-BO3	Macroeconomics	10
İF-BO7	Statistics	10
İF-B18	Civil Defense	3
Total		23
<b><i>Subjects determined by the higher education institution</i></b>		
ATMF -BO3	<b>Block III:</b> 1. Organization of advertising work 2. Management ethics 3. Price formation	4
Total		4
<b>Elective subjects in general</b>		
ÜFS-B04	1. Philosophy 2. Introduction to multiculturalism 3. <a href="#">Sociology</a> 4. Constitution of the Republic of Azerbaijan and bases of law 5. Logic 6. Ethics	3
Total		3
<b>Per Semester:</b>		<b>30</b>
<b>V semester</b>		
Code	Compulsory Subjects	ECTS
İF-B10	Basics of business	6
İF-B11	Corporate governance	6
İF-B14	Management strategies	6
Total		18
<b><i>Subjects determined by the higher education institution</i></b>		
Code	Compulsory Subjects	ECTS
ATMF -BO4	1. Management theories 2. Public relations management (PR-management)) 3. Management decisions	6
ATMF –BO5	1. Economic regulation 2. Logistics 3. Anti-crisis management	6
Total		12
<b>Per Semester:</b>		<b>30</b>
<b>VI semester</b>		
Code	Compulsory Subjects	ECTS
İF-B12	Human resource management	4
İF-B13	Operations management	4
İF-B15	Innovation management	4
Total		12
<b><i>Subjects determined by the higher education institution</i></b>		
Code	Compulsory Subjects	ECTS
ATMF –BO6	1. Management and leadership 2. Sociology and psychology of labor 3. Business organization	6
ATMF –BO7	1. Investment process management 2. Project management 3. Creative management	6
ATMF -BO8	1. Organization of customs work 2. Tax administration 3. Sociology and psychology of management	6
Total		18

	<b>Per Semester:</b>	<b>30</b>
<b>VII semester</b>		
Code	Compulsory Subjects	ECTS
İF-B16	Quality management	4
İF-B17	Project management	6
Total		10
<b><i>Subjects determined by the higher education institution</i></b>		
ATMF –BO9	1. Financial management 2. Production management	5
ATMF-BO10	1. Public Administration 2. Conflict management	6
ATMF-BO11	1. Taxes and taxation 2. Audit	6
Total		17
<b>Elective subjects in general</b>		
Code	Compulsory Subjects	ECTS
ÜFS-B05	1. Information technology (by specialty) 2. Information management 3. Politology	3
Total		3
<b>Per Semester:</b>		<b>30</b>
<b>VIII semester</b>		
Code	Compulsory Subjects	ECTS
	Practise	30
<b>Per Semester :</b>		<b>30</b>
<b>Total</b>		<b>240</b>
<b>FALL SEMESTER:</b>		
Lessons Start: September 15 Exam Period: From December 29 To February 1 Holidays: February 2 To February 15		
<b>SUMMER SEMESTER:</b>		
Lessons Starts on 16 Feb Exam Period 1 Jun-05 Jul Vocation Period 6-10 Weeks		
<b>SUMMER SEMESTER:</b>		
Lessons Start: July 16 To August 20 Exam Period: August 21-27		